

Alibaba.com Gold Plus Supplier



Assessment Report

Presented to

Vertex Lighting And Electrical Co., Ltd.

佛山市威得士灯饰电器有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Cooperation Partner <input type="checkbox"/> Same Corporation
Company Address	702, Building 15, Shunde Wanyang Zhongchuang Park, One Of No. 8, Xiantang Village, Xi District 1st Road, Longjiang Town, Shunde District, Foshan City, Guangdong Province, China
City / Country:	Foshan / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	cngdvertex
Gold Supplier Company Name:	Vertex Lighting And Electrical Co., Ltd.
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Website Address (URL):	http://vertex-lighting.en.alibaba.com

*Service Provided by SGS
Report No.: 22908791_P+T*





Report Number:	22908791_P+T	Assessment Type	Production & Trade Assessment
Date of Assessment:	04/Jan./2022	Report Date:	04/Jan./2022
Assessor's Name:	George Li	Validity Period:	05/Jan./2022 -- 04/Jan./2023
Reviewed By:	Sam Wang	Online Verification:	www.sgs.com/ecv

Important Notes:

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Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	91440604724365160A
Year Established:	14/Jul./2000	Validity Period:	14/Jul./2000 -- 31/Dec./2049
Export Experience:	22	Industry Experience:	22
Registered Address:	Block A, 702, Building 15, Shunde Wanyang Zhongchuang Park, One Of No. 8, Xiantang Village, Xi District 1st Road, Longjiang Town, Shunde District, Foshan City, Guangdong Province, China		
Company Address:	702, Building 15, Shunde Wanyang Zhongchuang Park, One Of No. 8, Xiantang Village, Xi District 1st Road, Longjiang Town, Shunde District, Foshan City, Guangdong Province, China		
Is it listed company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Company Stock Code	N/A
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Foshan City Shunde District Market Supervision Administration
Registered Capital:	RMB 14,510,000		
Corporate Representative:	Mr. Liangju Wu		
Industry:	Downlights		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Fire Rated Downlight; LED Downlight		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input checked="" type="checkbox"/> Factory Officer Claimed			
Total Building Size: <u>13,000</u> m ²			
Number of Building(s): <u>2</u>			
Office Size: <u>800</u> m ²			

Section 2: Human Resources

Human Resources				
2.1 Company Chart				
<pre> graph TD GM[GM] --- ViceGM[Vice GM] ViceGM --- Admin[Admin. Dept.] ViceGM --- Finance[Finance Dept.] ViceGM --- Purchase[Purchase Dept.] ViceGM --- Technical[Technical Dept.] ViceGM --- Sales[Sales Dept.] ViceGM --- Production[Production Dept.] ViceGM --- Quality[Quality Dept.] ViceGM --- Storage[Storage Dept.] </pre>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
GM	1	0	1	
Vice GM	1	0	1	
Admin. Dept.	9	0	9	
Finance Dept.	5	0	5	
Purchase Dept.	7	0	7	
Technical Dept.	7	0	7	
Sales Dept.	12	0	12	
Production Dept.	80	0	80	
Quality Dept.	9	0	9	
Storage Dept.	7	0	7	
Total Number:	138	0	138	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential



Section 3: Current Export Situation

Current Export Situation					
There is/are <u>11</u> foreign trading employee(s) in the company.					
Working Experience		Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years		0	English	Yes	Yes
21-30Years		0	N/A	N/A	N/A
11-20 Years		1	N/A	N/A	N/A
6-10 Years		2	N/A	N/A	N/A
2-5 Years		6	N/A	N/A	N/A
Less than 2 years		2	N/A	N/A	N/A
Does the company have a valid export license?			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Export License Registration No.:			02472165		
Total revenue (Previous year, USD):			Confidential		
Total export revenue (Previous year, USD):			1000000		
Estimated export revenue (Current year, USD):			Confidential		
Trade Agents Employed Overseas:			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest Port:			Guangzhou Port		
Accepted Payment Terms			<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input type="checkbox"/> CFR		
Accepted Payment Type:			<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input type="checkbox"/> West Union <input type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker		
Average lead time from product order confirmation to production delivery (products exiting the factory):					
Product Category		Num	Unit		
Fire Rated Downlight		25	Days		
LED Downlight		25	Days		
Average Sampling Time					
Product Category		Lead Time			
Fire Rated Downlight		3 Days			
LED Downlight		3 Days			
The Shortest Sampling Time					
Product Category		Shortest Lead Time			
Fire Rated Downlight		3 Days			

Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	N/A	0	0
South America	N/A	0	0
Eastern Europe	Fire Rated Downlight; LED Downlight	Confidential	2
Southeast Asia	Fire Rated Downlight; LED Downlight	Confidential	2
Africa	N/A	0	0
Oceania	Fire Rated Downlight; LED Downlight	Confidential	2
Mid East	Fire Rated Downlight; LED Downlight	Confidential	2
Eastern Asia	Fire Rated Downlight; LED Downlight	Confidential	2
Western Europe	Fire Rated Downlight; LED Downlight	Confidential	42
Central America	Fire Rated Downlight; LED Downlight	Confidential	2
Northern Europe	Fire Rated Downlight; LED Downlight	Confidential	40
Southern Europe	Fire Rated Downlight; LED Downlight	Confidential	2
South Asia	Fire Rated Downlight; LED Downlight	Confidential	2
Domestic Market	Fire Rated Downlight; LED Downlight	Confidential	2
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	

Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
Fire Fated Down Light: 2,000,000 Pcs, LED Down Light: 3,000,000 Pcs				
5.2 Production Capacity				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Fire Rated Downlight	300,000 Pcs / Month	2,000,000 Pcs		
LED Downlight	300,000 Pcs / Month	3,000,000 Pcs		
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
CNC Machining Center	HAO LI	2	7	Acceptable
Lathe	N/A	14	7	Acceptable
Drilling Machine	N/A	16	7	Acceptable
Assembly Line	N/A	3	7	Acceptable
Riveting Machine	N/A	8	7	Acceptable
Laser Stamping Machine	N/A	1	7	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Constant Temperature and Humidity Tester	N/A	1	7	Acceptable
Integrating Sphere	Everfine	1	7	Acceptable
Surge Generator	EMS61000-5A	1	7	Acceptable
Oscilloscope	GDS-3502	1	7	Acceptable
Salt Spray Tester	NSC-90A	1	7	Acceptable
Drying Oven	DHG-9240A	1	7	Acceptable
Strong Flush Rain Test Machine	N/A	1	7	Acceptable
5.5 Subcontractors				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	
5.6 if the factory has testing capability(including qualified staff, equipment and method or certified by any orgnization& 3rd parties & client)		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
5.7 Subcontractors Type		<input type="checkbox"/> Order outsourcing <input type="checkbox"/> Process outsourcing <input checked="" type="checkbox"/> No need to outsource <input type="checkbox"/> Other		
5.8 Equipment Number		N/A		



5.9 Production Line Number	N/A	
5.10 Work Instruction	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
5.11 Clear Production Process	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
5.12 Production Management System	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
5.13 Production Control Capability	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No

Section 6: Quality Assurance

Quality Assurance				
6.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
ISO 9001	CQC	CN00119Q30727 R3M/4400	Design and Assembly of Spotlights for Export	12/Nov./2021 -- 24/Dec./2024
ISO 14001	CQC	CN00119E30272 R3M/4400	Design, Production and Relative Management of Downlights for Export	12/Nov./2021 -- 20/Jan./2025
ISO 45001	CQC	00121S33447R4 M/4400	Design, Assembly and Related Management Activities of Spotlights for Export	12/Nov./2021 -- 20/Jan./2025
6.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
CE	BST	BST16054035A0 001Y-1SC-2	Dimmable LED Driver & VFR8	23/May/2016 -- 31/Dec./2049
6.3 Quality Control Management				
Item	Content	Observations /Comments		
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.3.3	Who does the QC/QA Manager /Supervisor report to?	GM -- Mr. Liangju Wu		
6.3.4	How many QA/QC inspectors in total?	9		
No. of Employees in Each Production Line:				
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA	
Workshop	2	78	9	
6.3.5 Average Guarantee Time				
Product Category	Guarantee Time			
Fire Rated Downlight	5 Years			
LED Downlight	5 Years			
6.3.6 The Longest Guarantee Time				
Product Category	Guarantee Time			
Fire Rated Downlight	5 Years			

6.3.7 Are there any specific inspection standards and guidelines/records of workflow?	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
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6.4 Supplier Management

Item	Content	Observations /Comments
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary

6.5 After Sales Service

Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

6.5.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.5.6	Do you have a complete after sales service capability?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

6.6 Overseas After Sales Service

Item	Content	Observations /Comments
6.6.1	Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.6.3	Is it possible to provide expatriate engineer services?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.6.4	If possible provide expatriate engineer, what kind of onsite after-sales services are included?	<input type="checkbox"/> Debugging <input type="checkbox"/> Maintain <input type="checkbox"/> Repair <input checked="" type="checkbox"/> Other

Quality Management Process

Process 1	Process 2	Process 3
Confidential	Confidential	Confidential
Confidential	Confidential	Confidential

Received the second-party or the third-party inspection records (inspection report)

Photo 1	Photo 2	Photo 3
Confidential	Confidential	Confidential
Confidential	Confidential	Confidential

Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary

Section 8: R & D Capacity

R&D Capacity						
8.1 Current Situation						
There is/are <u>7</u> R&D engineer(s) in the company.						
Education Level	Headcount		Work Experience	Headcount		
Doctorate	0		Over 30 Years	0		
Post-Graduate	0		21-30 Years	0		
Graduate	1		11-20 Years	0		
Junior College	6		6-10 Years	1		
Technical School	0		2-5 Years	2		
High School	0		Less than 2 years	4		
Patent Situation						
Patent No.	The Name of the Patent	The Patent Type	Available Date			
ZL 2013 1 0166852.3	lamps and lanterns	Invention patent	20/Apr./2013 -- 19/Apr./2033			
ZL 2013 1 0287254.1	Smallpox of lamps and lanterns	Invention patent	28/Jun./2013 -- 27/Jul./2033			
ZL 2013 8 0075953.8	Smallpox of lamps and lanterns	Invention patent	20/Dec./2013 -- 19/Dec./2033			
ZL 2020 2 1894809.0	Linear SCR dimming lamps	The patent for utility model	02/Sep./2020 -- 01/Sep./2030			
ZL 2020 2 0819869.X	Linear SCR for LED lamps and lanterns	The patent for utility model	15/May/2020 -- 14/May/2030			
ZL 2020 2 0460861.9	Butt plug wiring devices and lamps with butt plug wiring devices	The patent for utility model	01/Apr./2020 -- 31/Mar./2030			
Brand Situation						
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.		
26513013	Refer to the Photo	Category 11	14/Sep./2018 -- 13/Sep./2028	Photo in Section 11 (Trademark Photos)		
26510793	Refer to the Photo	Category 9	07/Dec./2018 -- 06/Dec./2028	Photo in Section 11 (Trademark Photos)		
26527917	Refer to the Photo	Category 35	21/Sep./2019 -- 20/Sep./2029	Photo in Section 11 (Trademark Photos)		
13786704	Refer to the Photo	Category 11	21/Aug./2015 -- 20/Aug./2025	Photo in Section 11 (Trademark Photos)		
The Average Time For New Products Launched						
Product Category			Lead Time			
Fire Rated Downlight			3 Months			
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LED Downlight	3 Months
The Shortest Time For A New Item Launched	
Product Category	Shortest Lead Time
Fire Rated Downlight	3 Months
Does the company provide ODM service for others?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Are there relevant design input/output, review, and verification documents available for the assessment company?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
If yes, please list all key equipment used:	N/A
Do R& D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please list the main software used:	Auto CAD, Pro/E
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<input checked="" type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No
Have the designed products been internal verified or validated?	<input checked="" type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input checked="" type="checkbox"/> Yes, all designed products have been tested <input type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input checked="" type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No
Does the company has qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input checked="" type="checkbox"/> Yes, with written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No



What level of design services are provided?	<input type="checkbox"/> Only add logo/change color/material <input type="checkbox"/> Sample processing <input type="checkbox"/> Graphic processing <input checked="" type="checkbox"/> Create an entirely new product	
New Products Launched quantity for each year		
Product Category	Num	Unit
Fire Rated Downlight	10	Pcs
LED Downlight	10	Pcs
8.2 R&D Real Case Description		
Customer's Name	Confidential	
Customer's Location	Confidential	
Customer's Industry:	Confidential	
Order's Requirement Description:	Confidential	
8.3 Design Process		
Process 1	Process 2	Process 3
Confidential	N/A	N/A
Description: Confidential	N/A	N/A
8.4 Design Devices		
Device 1	Device 2	Device 3
Confidential	N/A	N/A



Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to expand overseas markets.	1 Year

Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Raw Material		CNC Machining		Drilling
4		5		6	
	Trimming		Welding		Riveting
7		8		9	
	Assembly		Aging		Packing

Section 11: Certification & Photos

Certification & Photos

Certification & Photos -- Business License (Original)



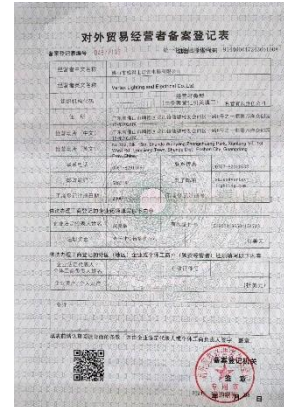
Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



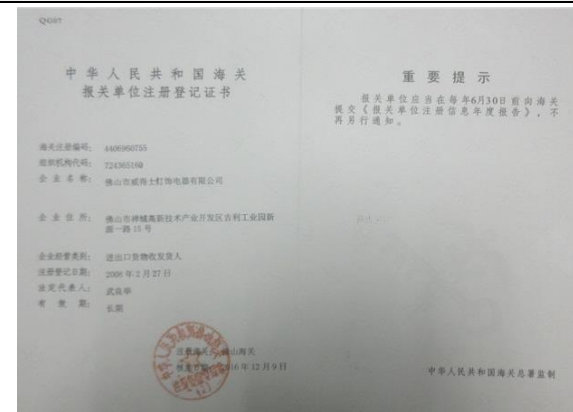
Certification & Photos -- Permit for Opening Bank Account



Certification & Photos -- Import and Export Enterprise Registration



Certification & Photos -- Registration Certificate of Customs Reporting Unit

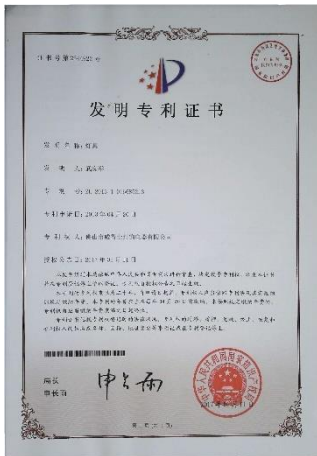


Certification & Photos -- High-tech New Enterprise



Patent Photos

Certification & Photos -- Invention patent



Certification & Photos -- Invention patent



Certification & Photos -- Invention patent



Certification & Photos -- The patent for utility model



Certification & Photos -- The patent for utility model



Certification & Photos -- The patent for utility model



Product Certification Photos

Certification & Photos --CE



N/A

N/A

Quality Management System Certification Photos

Certification & Photos -- ISO 9001



Certification & Photos -- ISO 14001



Certification & Photos -- ISO45001



N/A

N/A

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Trademark Photos

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Section 12: Company and Product Samples

Company and Product Samples	
<p>Company Gate</p> 	<p>Office</p> 
<p>Showroom</p> 	<p>Culture Wall</p> 
<p>Workshop</p> 	<p>Workshop</p> 

Workshop



Lab.



Showroom



Showroom



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample




Product Sample



Section 13: Competitive Advantages

13.1 Product Group Capacity		
13.1.1 Products Sold (Within 12 Months)		
Products Name	Quantity	Revenue (USD)
Fire Rated Downlight	2,000,000 Pcs	Confidential
LED Downlight	3,000,000 Pcs	Confidential
13.1.2 Suppliers Cooperated With (Within 12 Months)		
No. of cooperation suppliers (total)	50	
No. of suppliers (which cooperated over 2 times)	50	
No. of provinces which cooperation suppliers belong to	1 (Guangdong)	
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, these projects include	Product Design, Package Design, Logo Design	
Would the company like to provide a total solution for purchasing?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No	
If yes, please describe it	N/A	
13.1.3 Real Case Description:		
Customer Name	Confidential	
Customer Country	Confidential	
Customer Region	Confidential	
Products Category	Confidential	
Order Value (USD)	Confidential	
Order Processing Process	Confidential	
Customer's Feedback	Confidential	
13.2 Real Case for Lower MOQ & Lead Time		
Products Name	MOQ (Within 12 Months)	Lead Time
Fire Rated Downlight	300 Pcs	45 Days
LED Downlight	300 Pcs	45 Days
MOQ for each item	<input type="checkbox"/> less 10 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input type="checkbox"/> 50-100 <input checked="" type="checkbox"/> 100-300 <input type="checkbox"/> above 300	
13.3 Real Case for Large Contract & Lead Time		
Products Name	Order (Within 12 Months)	Lead Time
Confidential	Confidential	Confidential

13.4 Overseas After Sales Service Capacity					
13.4.2 If yes, what onsite after-sales services are included		Location	Evidence- provided	Self-description	
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A	
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A	
Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A	
Other		N/A	N/A	N/A	
13.4.3 Average response time	8 Hours				
13.5 After-sales service capacity					
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				
Experience with large-scale procurement contracts					
Have you had a procurement contract with a Fortune 500 company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No				
Overseas service center					
Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No				
The country/region of your overseas service center	N/A				
Overseas showroom					
Do you have an overseas showroom?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No				
The country/region of your overseas showroom	N/A				
Offline trade show					
Have you participated in offline trade shows?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				
Tradeshow name	Hongkong International Outdoor and Tech Light Expo 2019	Official images from the trade show			
Date attended	29/Oct./2019				
Host Country/Region	Hongkong				
Report No:	22908791_P+T	Report date:	04/Jan./2022	Assessed By	George Li
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Centralized procurement	
In the past 12 months, have you sold products from at least three sub-categories?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Overseas warehouse	
Do you have an overseas warehouse?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
The country/region of your overseas warehouse	N/A

-- End of Report --